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From Dilapidated to Looking Brand New

How Grange Ward Saved £5000+ and Eliminated Infection Risks – Without Buying a Single New Chair



A case study on refurbishing hospital furniture to reduce costs, minimise waste, and extend asset lifespan.

Start Presentation

The Problem Nobody Was Talking About

The Brief

Grand Ward was haemorrhaging budget on furniture that didn't need replacing. They needed a partner who could restore compliance without shutting down a single ward.





The goal wasn't cosmetic.. Every worn surface was a failed infection control check waiting to happen.

The constraint was real. No tolerance for disruption Or room for a 12-week procurement cycle.

THE CHALLENGE

Identifying the Problem

Grand Ward was trapped in the "Replacement Cycle"—a black hole for NHS budgets.



The Bleed

Structurally sound furniture was being sent to landfills simply because of surface wear.

The Risk

Worn surfaces aren't just ugly; they are infection control nightmares. Bacteria thrives in the cracks of deteriorating upholstery.

The Barrier

A full replacement meant massive capital layouts, long lead times, and logistical chaos in a high-traffic healthcare environment.



THE SOLUTION

Beyond Simple Repairs

Consult Health Matters implemented a Precision Asset Restoration System.

Precision Asset Restoration System

The Procurement Killer

We provided the aesthetics and hygiene of brand-new furniture, delivered at a fraction of the cost, with zero operational downtime.

Medical Grade Restoration



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We didn’t sell refurbishment; we sold the elimination of waste and the restoration of compliance.

THE PROCESS

01 We walked the wards and identified every high-value item that was structurally sound but surface-non-compliant.

02 We re-covered, resealed, and restored each item on-site — minimising disruption to clinical operations.



THE PROCESS



03

Compliance Sign-Off

Every restored item was documented and signed off against infection control benchmarks, giving the procurement and facilities team the paper trail they needed.

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The Transformation

Medical-Grade Materials Used

Zero Structural Waste

The seat was torn. The foam was exposed. Bacteria had a home. We stripped it back, reupholstered with infection-control certified vinyl, and returned it to the ward — compliant, clean, and indistinguishable from new.



Before





After

Before





After

Restored Chair Images















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The Outcome

The Results Spoke for Themselves

Grand Ward didn't just get restored furniture. They got budget back, compliance restored, and a repeatable model they could roll out across every ward.

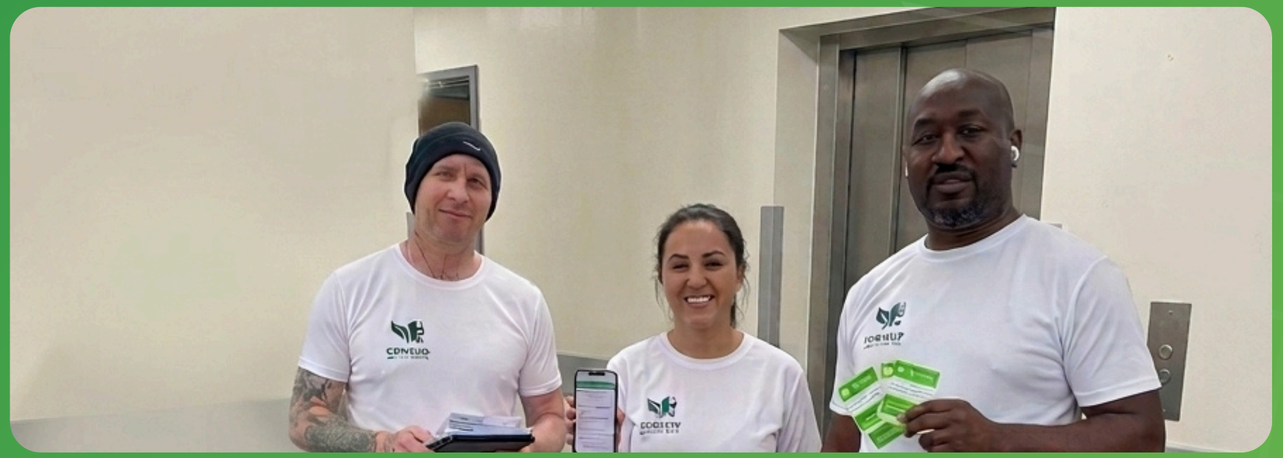




- 5 items restored
- 100% infection control compliance
- £10,000K+ Saved

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Your Facility Has the Same Problem? Let's Fix It.



Book a Free Asset Review

If your furniture is structurally sound but surface-worn, you don't need a procurement cycle — **you need a 20-minute conversation.** We'll identify exactly what can be saved, what it'll cost, and what compliance looks like on the other side.



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